

+12%

Revenue at constant exchange rates

+12%

Operating profit* at constant exchange rates

+13%

Adjusted earnings per share* at constant exchange rates

+10%

Dividend per share

	2007	2006	Actual exchange rates	Growth Constant exchange rates
Revenue £m	3,581.9	3,333.2	7%	12%
Operating profit £m	218.5	206.4	6%	11%
Operating profit* £m	242.9	226.3	7%	12%
Profit before tax £m	191.1	189.7	1%	6%
Profit before tax* £m	215.5	209.6	3%	8%
Basic earnings per share p	39.8	37.8	5%	10%
Adjusted earnings per share* p	45.1	41.7	8%	13%
Dividend per share p	18.7	17.0	10%	

*Before intangible amortisation



WE ARE SUCCESSFUL BECAUSE WE UNDERSTAND OUR CUSTOMERS' NEEDS AND DELIVER PRODUCTS WHEN AND WHERE THEY NEED THEM